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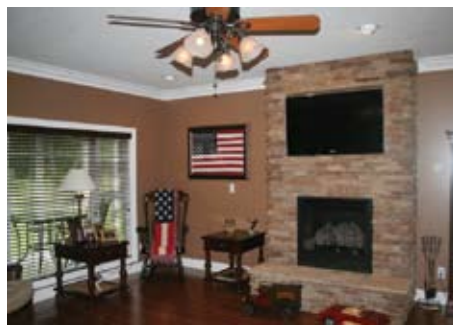
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Best Residential Remodeling Class II Ritenour & Sons, Inc.



Before

This Smithers, WV home was originally built by Ritenour & Sons, Inc. in 1988. They were requested to return to replace the decking and railing system, to built a storage area under the deck, to replace vinyl siding with fiber cement siding, replace the garage door, shutters, gutters, window boxes, etc. and to install new exterior lighting.



Before



- | Suppliers & Contractors | |
|---|--|
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| ◆ David's continuous gutter | |
| ◆ Randy D. Ritenour, Foreman | |
| ◆ Aliff George, Lead carpenter | |
| ◆ Terry L. Martin, carpenter | |
| ◆ Travis J. Coles, carpenters assistant | |
| ◆ Randy Good, RG Good painting contractor | |



Best Single Family Home Class II A & A Homes Inc.



Suppliers & Contractors

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- ◆ DK Plumbing, LLC
- ◆ DK Roofing, LLC
- ◆ Philips Electric Inc.
- ◆ Joseph Cannon, Drywall
- ◆ Shenandoah Heating & AC
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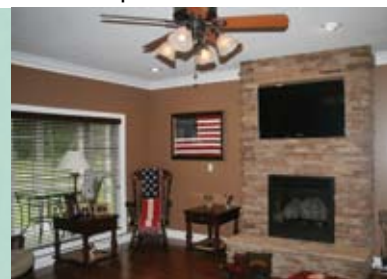
Located in Madsville, WV at "The Meadows" Golf Community, this 1,771 sq.ft. home includes 4 BR, 2.5 BA with 2 car garage, great room open to the dining area, kitchen w/small pantry, powder room and unfinished walkout basement with 9 ft. poured walls. The master suite offers a walk-in closet. The outside features a Timbertech deck, Eldorado style stone front, and front porch with vinyl posts.



Best Single Family Home Class III Lloyd W. Crook



This Grandview, WV one story offers 3 BR, 3 BA, great room with 9 ft. ceiling, fireplace and open concept to kitchen & breakfast area, which opens to the back porch. Features include formal dining, pantry, master suite with jacuzzi tub, custom shower & double sink vanity, dark HW floors, ceramic tile in baths and utility room & quartz counter tops.



Suppliers & Contractors

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 - ◆ Steorts Homebuilder Woodshop
 - ◆ Leonard Electric
 - ◆ Ferguson Enterprises
 - ◆ Nobles Painting
 - ◆ Design Roofing



With 2,897 sq.ft. finished above ground and 752 sq.ft. of garage area, this Scott Depot home offers a lot of personal touches with custom cabinetry throughout by Steorts Homebuilder Woodshop. The kitchen offers Electrolux appliances and concrete countertops. Unique features include wainscoting, stone work, Maple HW floors, mudroom with personal spaces, wine closet, playroom, master suite and even a garage workshop with dog room.

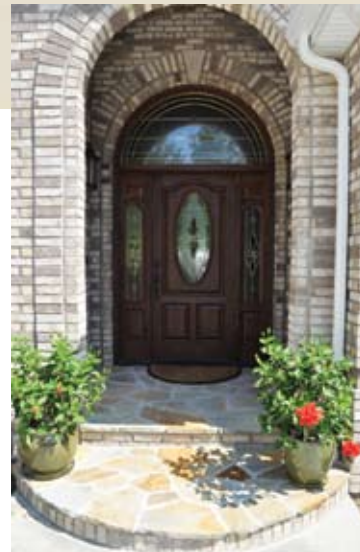




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Arches, neo-angles, tray ceilings, custom cabinetry, 14 ft ceilings and hand-scraped African Walnut HW flooring are just the beginning of the extraordinary finishes in this Triadelphia open-concept home.



The kitchen features custom Cherry cabinets with vanilla and cherry stain w/ glaze, rum and raisin color granite counter tops, center island, breakfast nook, Jenn Air stainless steel appliances, 5 burner cook top, French door refrigerator and custom tile back splash.



The master suite includes a bath with maple cabinets, Kohler vessel bowls, Moen Kingleys faucets, tiled shower & jetted tub, as well as a walk-in closet and triple tray ceiling.

Best Single Family Home Class VI Steorts Homebuilders LLC



Elegance describes this 3 BR, 3 full and 2 half bath Hurricane home which features 6 panel solid core doors, maple HW flooring, ceramic tile and a custom sound system throughout. The two story Gathering room with floor to ceiling fireplace flanked by Anderson windows opens to the kitchen and breakfast area, where the cabinetry is crafted by Steorts Homebuilders cabinet shop, topped with granite counters and equipped with a SubZero refrigerator, Wolf range and Miele coffee maker. The dining room opens to the great room just off the entry. The lower level features a rec room with fireplace and French doors to the patio, and includes a bar and exercise room. The master suite offers a large walk-in closet, triple tray ceiling and double vanities, shower and soaker tub. The office detail includes a coffered ceiling. Multi-levels of outdoor space have been created by a massive Anchor retaining wall.



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2012 Best In West Virginia Building Awards

Every year the Home Builders Association of West Virginia sponsors a competition of member builders for the title "Best In West Virginia." Submissions from across the state are judged locally and then statewide. These are the award winners announced October 27 at Stonewall Resort.



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Convention Oct. 25-27, 2012 - Stonewall Resort - Awards



Henry E. King
Member of the Year Award
 to
 Steven Bailey
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Presented by President
 Fred McDonald (left)



Associate Member of the Year Award
 to
 Scott Grimm
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Presented by
 Associate Vice President
 John Kopyscianski (right)



Richard B. Yoder
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 Mid-Ohio Valley HBA
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Mike Cameron (left)
 David VanHorn (right)



Outgoing President Fred H. McDonald

In Recognition of his service to the HBA of WV.

Presented by
 First Vice President
 Jacob S. Meck (left)



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Beth Thomasson & Husband Pat
 for their years of
 dedication
 to the association.



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 for her service
 to the association.

Presidential Awards



Dale Oxley



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David VanHorn



Officer Installation - Feb. 1, 2013 - Charleston Marriott



President Jacob S. Meck is sworn in as President of the HBA of WV by Clifford Gillilan of Greater Greenbrier Association. Jacob's wife Malinda and daughter Jennalee stand by in support and Jennalee gives her father a lapel pin.



Clifford Gillilan installs HBA of WV officers (from left to right in first photo) Dale Oxley, 2nd Vice President, John Kopyscianski, Associate Vice President, Richard Eckle, Secretary and Bob Ritenour, Treasurer.



Editorial



Jacob S. Meck
President

Dear Fellow Home Builders,

It is with much anticipation that we see winter coming to a close and another building season approach. The question that arises is...

Have we prepared for the upcoming season?

Due to the cold climate that we live in here in our mountain state, it is sometimes difficult to continue the fast pace of the summer season. Many times this is a welcome break, however this period should be used in preparation for the warmer months.

The following is a short list of (to do) winter projects that we must not neglect to have a successful season.

- ✔ Have we remained visible or (in the mix) as they say with prospective clients, attending networking functions as well as developing marketing for the upcoming season?
- ✔ Have we completed our budgets with appropriate price changes made to cover our upcoming pay raises

to employees as well as equipment purchases that may be necessary for replacement or expansion.

✔ Is our equipment in work-ready condition such as that much needed truck repair, drill or saw cord replacement, oil changed in the air compressors, etc.?

These are just a few items of consideration to jog the memory and move us out of the lethargic winter mode.

I was just recently contacted by a news reporter asking if 2013 was going to be a good year for WV Home Builders. This is certainly a good question, however one that is difficult to accurately address. Our state is very rural in comparison to many other areas and difficult to collect accurate data.

I was pleasantly surprised to find that the National Association Home Builders/First American Improving Market Index (IMI) was showing an increase of activity in the Charleston and Huntington areas over the last six months. I do hope that these statistics are also an indication of an increase in each of your locations should you be working outside of these areas.

Regardless of statistics I do believe that each one of us is responsible for our own success & the effort that you put into your business will be a reflection of the results that you experience. So may your effort be rewarded in 2013.

Sincerely, Jacob S. Meck



Editorial



John Kopyscianski
Associate Vice President

Times are tough! How many times have you made this statement or heard it over the last few years? I know I have and it is true, but one thing is for certain. Those who have chosen to work and succeed in our industry are a resilient lot and always find a way to survive and get through the “tough times”.

One of the ways we can do this is by participating in the local Home Builders association. Strong associations provide an environment that fosters **Education, Information, and Solutions** relative to home building.

The association can be a valuable tool in helping you to not only survive the “tough times”, but to become stronger through the benefit of **fellowship** and **networking** with others in the industry.

The next time you come to a local or state Home Builders event, look around at your fellow members. I guarantee that more than half of the people you see will be associate members. These are people who are essential to the home building process and help enable our industry to provide Americans with an unrivaled selection of quality homes.

Among the ranks of associate members are subcontractors, sales and marketing specialists, architects, interior designers, title and settlement experts, lawyers, people in the financial services industry, appraisers, product suppliers and manufacturers, and many more who are essential to the challenging task of providing housing for a growing population.

Associate members are also essential to the Home Builders Association of West Virginia (HBA WV) and to the National Association of Home Builders (NAHB) federation, offering sponsorships, devoting countless hours at committee meetings and volunteering at special events, all of which strengthens our industry.

Most importantly, our associate members help broaden our perspective so that we can assess issues more objectively in the context of our entire industry.

In 2013 I urge all HBA WV members to...

- get to know one another better,
- learn about each others' businesses and whenever possible,
- do business with other members.

Our HBA is strong when individual members are strong, and doing business with other members is a great way to strengthen the association while ensuring that the people you work with understand the issues and concerns that affect your day-to-day operations.

Associate members are invaluable to our businesses and an essential part of our proud history, tradition and spirit. Let's all thank them by **“Doing business with a member!”**



It's important to support the association in every way that we can. One way is to display our support with the new HBA WV state issued Specialty License Plate.



You DO NOT have to be a member of the HBA WV to qualify for a tag. As long as you are affiliated with a member as an employee or just a “friend” of the association, you may qualify. Please contact Beth or Regina at the State HBA WV office or your local HBA office for more details. There is a time constraint before production begins, and TIME IS RUNNING OUT so don't wait! Order today!



Calendar 2013

- March 8-10 - Eastern Panhandle HBA Home Show - Martinsburg
- March 8-10 - North Central HBA Home Show - Morgantown
- Mar. 26 - Legislative Reception - Charleston Marriott
- April 26-27 - Spring Board - Oglebay Park, Wheeling Northern Panhandle HBA
- June 5 - NAHB Legislative Conference - DC
- Aug. 2-3 - Summer Board - The Blennerhassett Hotel, Parkersburg - Mid Ohio Valley HBA
- Aug. 17 - HBAWV 21st Annual Auction - National Guard Armory, Coonskin Park, Charleston
- Oct. 4-5 - HBA WV Convention - Stonewall Resort

Home Builders Association of WV
Annual Legislative Reception
Tuesday, March 26
Charleston Marriott



Around The State - Local Association News



HBA of Greater Charleston

Peggy Sampson, Executive Officer
PO Box 8616
So. Charleston, WV 25303
304-744-2200
www.hbagc.org

The HBAGC West Virginia Home Show is April 5-7.



October - Meet the Candidates Night



Members help serve Thanksgiving dinner at "My Father's House" in North Charleston



Above - Students in the Culinary Class at Carver Career & Technical Center prepare and serve dinner for Greater Charleston members at their Jan. 8 meeting

Left - Association members volunteer time on Dec. 1 to work on a Habitat Project.

Right - Holiday Open House December 4. Proceeds benefitted Rea of Hope.



Eastern Panhandle HBA

David Hartley, Executive Officer
430 Randolph Street, Suite C
Martinsburg, WV 25401
304-267-4710
www.EasternWVHomeBuilders.org

The association's annual meeting & awards dinner was Nov. 12 at the Purple Iris. PJ Orsini of Orsini's Appliances was named the 2012 Associate Member of the year and Greg Janes of Greg Janes Custom Homes & Renovations is the 2012 Builder Member of the year.

The home show is March 8-10 at the Martinsburg Mall.



Greater Greenbrier Valley HBA

PO Box 180
Frankford, WV 24938
304-497-3100



Highlands HBA

PO Box 1847
Elkins, WV 26241
304-636-2130 or 304-636-5358



Jackson County HBA

Gail Staats, Executive Officer
205 Virginia Street
Ravenswood, WV 26164
304-273-5244



Around The State - Local Association News



HBA of Mid-Ohio Valley

John Farnsworth, Executive Officer
 P O Box 556
 Parkersburg, WV 26101
 304-428-6321
www.hbamov.org

The home show was held Feb. 8-10.
 The annual Christmas dinner was Dec. 20.



North Central HBA

Chris Iardi, Executive Officer
 #4 Riddle Court
 Morgantown, WV 26505
 304-599-0880
www.ncwvhba.org

Their Christmas party was held Dec. 6 with benefits going to the Children's Toy Fund.
 The home show is March 8-10.



Northern Panhandle HBA

112 19th Street
 Wheeling, WV 26003
 304-233-8800



Southern HBA

Kim Fraley, Executive Officer
 PO Box 667
 Beckley, WV 25802
 304-763-3188
www.swvhba.org

The home show is March 23-24.



Tri-State HBA

Ellen Walker, Executive Officer
 PO Box 376
 Barboursville, WV 25504
 304-736-0561
www.tristatehba.com

Their Christmas meeting was held Dec. 11.



Member Benefits

Call 1-877-408-0702 for Membership Information

Professional Recognition & Distinction
Training & Professional Development
Information
Member Discounts

State Member Rebate Program
Cost Effective 401-K Plan
Fuel Discount Program

State Discount Insurance Programs --
 BrickStreet Mutual Insurance
 (8.3% discount for qualified members)
 Carelink Health Care
 Delta Dental Insurance
 Life and AD&D Insurance
 Aflac Insurance



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Protect Your Business Interests With
Powerful Legislative Advocacy



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 FedEx
 FTD Florists
 Omaha Steaks
 Office Depot
 Solveras
 Dell
 Hewlett Packard

Lowes Commercial Services
 Liberty Mutual
 Hertz
 Avis
 Budget
 YRC (freight)
 Wyndam Hotel Group
 Endless Vacation Rentals



WE STRIVE TO MAKE A MEMBER'S DUES THE MOST PROFITABLE DOLLARS THEY SPEND.

WV Dinner at the International Builders Show in Las Vegas



Dinner was provided by the Federal Home Loan Bank of Pittsburgh, hosted by Jennifer Cloonan, Government Relations Manager.





2012 Spike Awards

Spike Year July 1, 2011 to June 30, 2012

Spikes are rewarded for recruiting new members into the association.



Chris Ilardi - Super Spike Award



Kent Pauley - Life Spike



Jim Rankin Cornerstone Pin



Steve Spiker, Jim Rankin, Dale Oxley
Spike Certificate



Steve Spiker, Jim Rankin, Scott Grimm
Tan Blazers (10 spike credits)

Spike Awards - Oct. 26th

- Big Spike** (most new members during Year) - Roy August
- Super Spike** (most new members + retention combined) - Chris Ilardi
- Retention Award** (Best retention for year) - North Central HBA
- Bellotte Award** (Highest percentage of new members recruited) - Jackson County HBA

Spike Certificates - (6 new members recruited) -

Dale Oxley, Jim Rankin, Roy August, Mike Gwinn
Shanon Armstrong, Steve Spiker

Tan Blazer - (10 spikes) - Jonathan Sherman, JW
Wohlever, Jim Rankin, Roy August, Mike Gwinn,
Scott Grimm, Rusty Crites, Steve Spiker

Life Spike - (25 spikes) - Gerry Workman, Kent Pauley

Cornerstone Pins and Jewels - (5 recruits within
the spike year) April Bird (2nd & 3rd Gem), Jim Rankin
(pin), John Farnsworth (2nd gem), Roy August (pin &
1st gem), Mike Gwinn, (pin), Fred McDonald (5th gem),
Chris Ilardi (1st gem), Alan Baker (1st gem),
John Brumley (1st gem)



Membership Incentive Contest Winners 2011-2012





Membership

September 1, 2012 - January 31, 2013

RENEWALS

EASTERN PANHANDLE

84 Lumber Company (Mike Tenney)
 Advanced Concrete Systems (Bob Barr)
 Advocate Ins.e Group (Michelle Cuthrell)
 Amerigas (Joseph Kennedy)
 Barney Enterprises, Inc. (Bill Barney)
 BB&T (Mary Crawford)
 BCT Bank of Charles Town
 (Joshua Householder)
 Berkeley Home Technologies
 (John Wilgeroth)
 Berkely Home Technologies
 (Jonathan Sherman)
 Berkely Home Technologies
 (Roger Sherman)
 Blue Ridge Community & Technical
 College (David Teets)
 Carpet World of Martinsburg (Bret Smith)
 City National Bank (Tom McCarthy)
 CNB Bank, Inc. (Charles Lowery)
 CNB Bank, Inc. (Gail Moxley)
 CNB Bank, Inc. (Kevin Starliper)
 Cox Hollida Price, LLP (Chuck Young)
 Decker & Company, PLLC (David Decker)
 Dulyea Construction (Dan Dulyea)
 Dulyea Construction (Mary Dulyea)
 Eastern Panhandle HBA (David Hartley)
 Fallon Insurance Agency, Inc. (Mike Fallon)
 Farmers & Mechanics Mutual Insurance
 (Foster Sirbaugh)
 Fox & Associates, Inc.
 (Gordon Poffenberger)
 Fox & Associates, Inc. (Mike Shifer)
 Franklin American Mortgage Company
 (Peter Corum)
 Frederick Brick Works, Inc.
 (David Tiedemann)
 Frontier Communications (Paul Espinosa)
 Greg Janes Custom Homes & Renovations
 (Greg Janes)
 Hall Mechanical & Associates, Inc.
 (Joseph Hall)
 Huntington Mortgage (Barbara Kershner)
 Johnson & Johnson Heating & Air
 (Susan Johnson)
 Keller, Williams, Rice Realty, LLC
 (Andrea Sherman)
 Keller, Williams, Rice Realty, LLC
 (Paul Napoli)
 Kelley Allstate Ins. Agency (Gary Kelley)
 Kettler Forlines Homes (H. David Griffin)
 Long & Foster (Margie Bartles)
 Long & Foster (Toni Carone)
 M&N Construction, Inc. (Michael Gay)
 Made in the Shade, LLC (Jason Shade)
 MasterDry, LLC (Lisa Catalano)
 MidAtlantic Farm Credit (Jeanie Hamilton)
 MidAtlantic Farm Credit (Marcia Blaylock)
 Mountain View Solar (Colin Williams)
 Mountaineer Mobile Homes, LLC
 (JW Wohlever)
 MVB Bank, Inc. (Lauren Epperly)
 North Star Foundations, Inc.
 (Matthew Cockerham)
 Orsini's Appliances (P.J. Orsini)
 Panhandle Builders & Excavating
 (Mary Kiser Moylan)
 Panhandle Pumping, Inc.
 (Melissa Gelwicks)
 Potomac Asphalt, LLC (Don O'Neil)
 Potomac Housing Realtors, LLC
 (David Burdette)
 Potomac Housing Realtors, LLC
 (Suprena Mills)
 Powell's Plumbing, Inc. (John Powell)
 ProBuild (Nathan Beal)
 Progressive Printing and Graphics
 (Laura Lowther)
 PuroClean Disaster Restoration
 (Rodney Trenary)
 R&L Landscapes, Inc. (Charlie Lamp)
 Roach Energy (Karen Elliott)
 Robie Homes, Inc. (William Robie)
 Shenandoah A/C & Heating (James

Young)
 Smallwood & Small Ins. (Thomas Miller)
 Smith Roofing (David Smith)
 Southern States (Tim Carbone)
 Steptoe & Johnson, PLLC (Kenneth Barton)
 Sunfire Energy Solutions (Jason Roach)
 Telamon Corporation (Gary Arntz)
 The Journal (Craig Bartoldson)
 The Journal (Judy Gelestor)
 Thomas, Bennett & Hunter, Inc.
 (John Alexander)
 Triad Engineering, Inc. (Beth Carpenter)
 Tripps Floor Sanding (Tripp Tobin)
 Wells Fargo Home Mortgage (Brian Foss)
 William H. Metcalfe & Sons, Inc.
 (David Knupp)
 WV Housing Development Fund

GREATER CHARLESTON

A&R Remodeling, Inc. (Everette Maddox)
 Astar Abatement, Inc. (Roger Pritt)
 BB&T Carson Ins. Service (Allan McVey)
 BrickStreet Mutual Insurance (Connie Long)
 Building & Remodeling (Doug Skaff)
 Carper Quality Construction (Forest Carper)
 Clyde Hess General Builder (Clyde Hess)
 Commercial Insurance Services (Paul White)
 ESSROC Cement (Clayton Willis)
 Ford Associates, Inc. (Robert Ford)
 Frontier (Richard O'Brien)
 GDW, LLC (Gerry Workman)
 Goldfarb Electric & Supply (Paul Wilson)
 Grist Home Builders, LLC (Thomas Grist)
 Johnstone & Gabhart, LLP
 (Sonny Johnstone)
 Kanawha Valley Community Technical
 College (Joe Sinclair)
 Mr. Handyman of Kanawha Valley
 (Greg Paxton)
 Nitro Carpet Outlet & Ceramic (Cynthia Hale)
 Peerless Block & Brick Company
 (Craig Tuemler)
 PP&J Structures & General Contracting, LLC
 (Dave Thompson)
 Rainbow International of Kanawha & Putnam
 Counties (Robert Ritenour)
 Ritenour & Sons, Inc. (Robert Ritenour)
 Ryan Builders (Ronald Ryan)
 St. Albans Window (Burma Withrow)
 Thompson Real Estate Rents
 (Bill Thompson)
 United Dynamics, Inc. (Brian Lockhart)
 Valley Gardens Landscaping
 (Cary Levenson)
 Walker Express (Walter Clark)
 Wells Fargo Insurance Services
 (Renay Yerrid)
 WV Spring & Radiator Company
 (Brian Curry)
 Xspec Power (Kay Cunningham)

GREATER GREENBRIER VALLEY

Brabble Insulation (Johnny Shores)
 John Bell Company (John Bell)
 Nettles Contracting (Darrell Nettles)
 P.H. Loos Construction, Inc. (Paul Loos)
 SJ Neathawk Lumber Company, Inc.
 (Sean Goodwin)
 True Value Home Center (Kenneth Dotson)

HIGHLANDS

Wilken, Inc. (Frank Santmyer)
 Rustiques (Richard Rockwell)

JACKSON COUNTY

Amnat International, LLC (Robert Annan)
 Carter Lumber Company (Dave Johnson)
 David & Company, LLC (David Dorsey)
 Hardman's (Tom Hardman)
 Pella Windows & Doors, Inc. (Brenda Slavin)

MID-OHIO VALLEY

A-1 Heating & Cooling (Larry Wells)
 Advantage Bank (Scott Smith)
 Badger Lumber Company (Mike Byrd)
 Bailey General Construction, Inc.
 (Steven Bailey)
 Bowser Construction (Harlan Bowser)
 Cameron Construction (Michael Cameron)

Cardinal Concrete (Michael Gwinn)
 Charton Management, Inc.
 (Jody Laughery)
 Clear Channel of the Mid Ohio Valley
 (Greg Siegfried)
 Coldwell Banker Landmark Realtor
 (Don Dooley)
 Douglas Building (Frank Douglas)
 Foam Tech (Kevin Roberts)
 Greenleaf Landscapes, Inc.
 (David Fleming)
 Harrison Construction (Daniel Harrison)
 JC Bosley Rental & Supply/C. Bosley
 Construction, Inc. (Tessa Bosley)
 Lang's Flooring (Anthony Lang)
 Lloyd Moore, Co. (Lloyd Moore)
 Lowe's Wood Co (John Caudle)
 Moran Construction Company, Inc.
 (Jodie Bonnette)
 Ohio Valley Home Listings
 (Tamelin Delli-Gatti)
 Peoples Ins. Agency (David Mitchem)
 Pioneer Supply (Dan Mathney)
 Steptoe & Johnson, PLLC (Kelly Guice)
 Suddenlink Media (Harold Tate)
 United Bank, Inc. (Susan Stephens)
 United Rentals, Inc. (Tracey Ayers)
 Wayne Homes, Inc. (Drew Eckel)
 WCI, Inc. (Roger White)
 Wincore Windows (John Cremeans)
 Wood County Habitat (Alvin Phillips)

NORTH CENTRAL

A&A homes, Inc. (Roger Ayers)
 Allegheny Development (David Yoder)
 Alternatives 2 Wood (Harold Kisner)
 Anthony Chevrolet (Tom Waskis)
 Art Ford Builder Const., LLC (Art Ford)
 Artic Fox Heating & Cooling (Steve Koval)
 Backeast, Ltd. (Allison Stawarz)
 BB&T (Patrick Martin)
 Bri-Ton Heating & Cooling (Anthony Deal)
 Chaplin Construction, Inc. (James Chaplin)
 Clarksburg Associates (John Oliverio)
 Community Homes, Inc. (Ralph Raspa)
 Construction Supply, Inc. (Pete Scott)
 Cook Brothers Const. (Kenneth Cook)
 Crites Electric, Inc. (Rusty Crites)
 Dan Ryan Builders (Chris Rusch)
 DK Plumbing (Donald Henderson)
 Echo Valley, Inc. (Bill Pickrell)
 EF Construction (Emile Frere)
 First Exchange Bank (Brent Skidmore)
 First Greene Service Corp (Mike Spevock)
 Gerald C Zinn & Son, Inc. (Gerald Zinn)
 Gianola Barnum & Wigal, LLC
 (Chris Barnum)
 Horizon Construction, Inc (Steve Spiker)
 Hoy Redi-Mix Company (Rick Wright)
 Insurance Center, Inc. (Anthony Deal)
 JR Excavating (Robert Christopher)
 Lanta Contractors, Inc. (Kent Pauley)
 Lowe's of Buckhannon (Helen Sims)
 Lowe's of Buckhannon (Jason Robinson)
 Lowe's of Buckhannon (Joe Carrico)
 Lowe's of N. Morgantown (Bill George)
 Lowe's of N. Morgantown (Bill Harvey)
 Lowe's of N. Morgantown (Greg Layfield)
 Lowe's of N. Morgantown (Jeff Reckart)
 Lowe's of N. Morgantown (Kathy Nabors)
 Lowe's of N. Morgantown (Roger Fox)
 Lowe's of S. Morgantown (Victor Bartlett)
 Lowe's S. Morgantown (Jennifer Burgess)
 Lowe's S. Morgantown (Kathy Osborne)
 Lowe's S. Morgantown (Richard Tennant)
 Lowe's S. Morgantown (Rick Bell)
 Luckini Const., LLC (Thomas Luckini)
 Marsh's Lumber & Home Center, Inc.
 (Arlis Marsh)
 Masonstown Block & Precast (John Phillips)
 McDonald Construction (Fred McDonald)
 Morgantown Power Equipment
 (Argyle Sheets)
 MVB Bank, Inc. (Mary Beth Alvieto)
 O C Cluss Lumber Company (Tom Board)
 Pest Management Services, Inc.
 (Ron Martin)
 Pineview Supply Corp (Chris Ilardi)

Rigidply Rafters (Ron Gnegy)
 Royal Glass, LLC (Michael Mazelon)
 Secure US, Inc. (Mitch Brozik)
 Superior Roofing & Construction, Inc.
 (Vince Wirbicki)
 V&W Electric (Ernest Vangilder)
 WV Housing Dev. Fund (Donna Martino)
 WV University Safety & Health Education
 (Mark Fullen)

NORTHERN PANHANDLE

AD Baker Homes (Alan Baker)
 AD Baker Homes (Debbie Rankin)
 AD Baker Homes (Jim Baker)
 Goodman Group, Inc. (John Goodman)
 Lowe's (Chris Edwards)
 Lowe's (Jen Rogers)
 Lowe's (John Miller)
 Maness Contracting, Inc. (Martin Maness)
 Mutual Wholesalers of Wheeling
 (Tony DiBartolomeo)

SOUTHERN

84 Lumber Company (Jim Mizia)
 Allegheny Contracting (Matthew Dean)
 Alpine Tree Services, Inc. (Bill Bihler)
 American Block Co., Inc. (William Calfee, Jr.)
 Brabble Insulation (Johnny Shores)
 New River Community & Technical College
 (Lisa Hatcher)
 Newport Trading Co., Inc. (Randy Vest)
 Richmond Law Office (Bill Richmond)
 SJ Neathawk Lumber Co., Inc.
 (McKenzie Henritz)
 The Pinnacle Group (Tony Mamone)
 WV Paint & Decorating Center, Inc.
 (Deloris Williams)

TRI-STATE

84 Lumber (Joe Fralic)
 BB&T (Becky Ross)
 Benefit Design Services (John Snodgrass)
 Chandelers Kitchens (Amy Mosser)
 CLS Properties
 State Electric Supply Co, Inc. (Tera Grasser)
 The Huntington WV Housing Authority
 (Michael Powers)
 Wahoo Enterprises (B Ned Jones)

NEW MEMBERS

EASTERN PANHANDLE

Carter Lumber Company (Kevin Butler)
 Century 21 Braddock Realty (Dawn Reidy)
 JC Smith, LLC (Christin Smith)
 JS Concrete Foundations, LLC
 (Jenny Smith)
 LR Wilson Seamless Gutters, Inc.
 (Kris Sheffield)
 Meta-Builders, LLC (Kris Messner)
 Palmer Investment Properties
 (Chris Palmer)
 R&A Roofing, LLC (Ramon Farias)

GREATER CHARLESTON

Appalachian Log Structures (Mark Feder)
 BB&T (Kenneth Smith)
 City Insurance Professionals (Ona Bailey)
 Dent Construction, Inc. (Kathy Dent)
 First Security, Inc. (Steve Boothe)
 Gibson Builders, Inc. (Roger Gibson)
 Hallson Development (Mike Hall)
 Home Improvement Mag (Dan Lanham, Jr.)
 Inside Out Creative (Jeff & Amanda Easter)
 Moran Const. Co., Inc. (Thomas Moran)
 Mountaineer Glass, Inc. (Jeff Goins)
 North Fork Lumber Company (Rick Atkinson)
 ProBuild (Darrin Huffman)
 ProBuild (John Kopyscianski)
 ProBuild (Jonathan Meadows)
 ProBuild (Rick Redman)
 Sunbank Solar (James Richards)
 The Greenhouse of Teays Valley
 (Erick Reckard)
 The RPC Group, LLC (Dean Dawson)
 Valley Contracting, LLC (Jason Winter)

HBAWV Membership Continued

NEW MEMBERS

MID-OHIO VALLEY

84 Lumber (Jason White)
 Copper Leaf Interior Design Studio (Pamela Holschuh)
 Crawl Space & Basement Solutions (Bob Runion)
 Family Carpet (John Raisten)
 Insulation Concepts (Michael Cumberledge)
 Martin Marietta Aggregates (Roger Hite)
 McCrady Jones Insurance, LLC (Jay Jones)
 Miller Communications (Scott Miller)
 Mountaineer Mechanical (Eddie Place, Jr.)
 Mr. Sandless (Kirt Rodabaugh)
 New Way Carpet Cleaning (Bob Runion)
 Richards Building Supply (Phil Schwab)
 Sherwin Williams (Nate Roby)
 Superior Solutions of WV (Ron LaMar)
 The Parkersburg News & Sentinel (Matt Tranquill)
 Wood County Waste (JR Taylor)
 WTAP Television (Kitty Lisk)

RECRUITERS

Bailey, Steven	Farnsworth, John	Ilardi, Chris	Oxley, Dale
Brumley, John	Fleming David	Jonathan Sherman	PJ Orsini
Boyers, Bernie	George, Bill	Kopyscianski, John	Rankin, Jim
Crook, Lloyd	Greg Janes	Marino, Al	Skidmore, Brent
Dulyea, Dan	Hoffmann, Donna	Martin, Ron	Yoder, David

NORTH CENTRAL

Design Realty (Suzanne Utt)
 First Exchange Bank (Gary Smith)
 Idlewood Enterprises (Mottie Pavone)
 Premier Construction Services, LLC (Robert Riffle)
 PuroClean Property Damage Restoration (John Woods)
 Thompson, Inc. (Kim Thompson)
 Yoder's Lawn Care (Robert Yoder)
 Zoey 2, LLC (Bernard Bossio)

SOUTHERN

Keesling Construction Co (Daisy Keesling)
 Lowe's of Fayetteville (Craig Clemens)
 NPW Development Corp (Tom Almond)
 The Ridges at Twin Silos, LLC (Gregory Hatfield)

TRI-STATE

Emnett Home Building
 Liberty Mutual (Florence Jones)

HBAWV Convention Speakers



Larry Ledbetter & Sean Banks
 WV Media Holdings

"Marketing 101 - Techniques of Branding"



Connie Long
 BrickStreet Insurance

"Changes in NCCI rating values"




Michael Kachilla, Associate Professor,
 University of Mount Union.
"Generational Differences"



Jennifer Cloonan
 Government Relations Manager
 FHLBank of Pittsburgh

National Association of Home Builders



Legislative Conference
 Meetings On Capitol Hill
 Washington, DC
Wednesday, June 5
Make Plans Now To Participate

Membership Saves You Money



Lobbying efforts and involvement in court cases by the National Association of Home Builders has **saved** an average of **\$7,250 per household** on each house started in 2012.

Supreme Court Decision regarding wetland usage
- successful participation in the court case.
Savings - \$200,000 for affected builders

EPA Storm Water Discharge Regulations successfully changed.
Savings - \$1,970 per home

Restoration of higher FHA Loan Limits In high cost areas - successful national lobbying effort



EPA Lead Renovation, Repair & Painting Rule
Third Party clearance testing removed.
Savings - \$260 per room

Single Family new construction code requirements to install fire sprinklers.
- for areas which chose that it remain voluntary
Savings - \$6,316 per home

5 year reauthorization of National Flood Insurance - successful national lobbying effort
Savings - \$2.42 billion for first year



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